



Cinema | Investment | Research

ARTISAN GATEWAY

ARTISAN GATEWAY CLIENT SERVICES

Artisan Gateway is Asia's leading film and cinema business consultant. Founded in 2003, AG currently serves clients and partners in 10 countries. Our strength is bringing international resources and relationships to the clients we serve.



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AG Cinema
<ul style="list-style-type: none"> • Theatrical Advisory Services • International Market Entry • Industry Event Engagement

AG Investment
<ul style="list-style-type: none"> • Investment & Acquisitions • International Partnering • Business Development

AG Research
<ul style="list-style-type: none"> • AG Market Reports • Market Intelligence • Advocacy Services

ARTISAN GATEWAY

ARTISAN GATEWAY PROFILE

Artisan Gateway is a privately owned international film & cinema industry service company. The company provides client advisory and implementation services, specializing in the Asian and North American regions. AG serves clients and partners from offices in Shanghai, Hong Kong, and Jakarta.

2013 AG priority activities are focused on international investment & business partnering; market entry & business development services; AG Market Reports expansion; and continuing project-based client services.

Rance Pow is the Founder & President of Artisan Gateway.



- Rance directly oversees all aspects of AG's corporate development, client management, and product & services delivery. International studio, distributor, exhibitor, and investor relationships and resources. Asian region cinema industry expert.
- Before founding AG, Rance was Vice President Asia for AMC Entertainment International (1995), where he established and managed AMC's Asian region office in Hong Kong. Business strategy, development, business partnering, and studio relations.
- Prior to AMC, Rance was Vice President at CBRE (1984), the world's largest vertically-integrated real estate services company. Asian corporate client advisory, real estate portfolio investments, deal and contract negotiations. "Colbert Coldwell Circle" Top 2% business producer globally.



CLIENT WORK

ARTISAN GATEWAY CLIENTS & PARTNERS

Artisan Gateway is proud to count many of the global film and cinema industry's leading companies as clients or partners. Continuing business, completed project work, or signed agreements as follows:

- AMC ENTERTAINMENT (USA)
- APEX ENTERTAINMENT (China)
- BIGTREE ENTERTAINMENT (India)
- BROADWAY CIRCUIT (Hong Kong)
- CHINA FILM (China)
- CINEASIA (USA)
- CJ ENTERTAINMENT CGV (Korea)
- DADI MEDIA (China)
- DICK COOK STUDIOS (USA)
- DREAMWORKS ANIMATION (USA)
- ENTERTAINMENT PROPERTIES (USA)
- EMPEROR MOTION PICTURE (Hong Kong)
- GALAXY STUDIO (Vietnam)
- GOLDEN HARVEST (Hong Kong)
- GOLDEN SCREEN CINEMAS (Malaysia)
- HOYTS CINEMAS (Australia)
- HKTA (Hong Kong)
- IFACT-GC (Hong Kong)
- IMAX (Canada)
- KADOKAWA PICTURES (Japan)
- KERRY PROPERTIES (Hong Kong)
- MPA (Singapore)
- NEW FILM ASSOCIATION (China)
- NIELSEN MEDIA (USA)
- PARAMOUNT PICTURES (UK)
- READING INTERNATIONAL (USA)
- RED CARPET CINEMAS (China)
- RENTRAK CORPORATION (USA)
- SHANGHAI FILM GROUP (China)
- SMI CORPORATION (China)
- SONY PICTURES (USA)
- SWIRE PROPERTIES (Hong Kong)
- TEXAS INSTRUMENTS DLP (USA)
- 20TH CENTURY FOX (USA)
- UA CINEMAS (Hong Kong)
- UIP (UK)
- UNIVERSAL PICTURES (UK)
- VISTA SOLUTIONS (New Zealand)
- WALT DISNEY PICTURES (USA)
- WARNER BROTHERS (USA)



SELECTED REFERENCE

TRUSTED FRIENDS

Selected ownership and CEO/President relationships

MAJOR STUDIO

- Paramount Pictures International
- Sony Pictures Releasing International
- Universal Pictures International
- Walt Disney Motion Picture Group
- 20th Century Fox International
- Motion Picture Association

DISTRIBUTION & CINEMA

- USA: AMC Entertainment; Cinemark Inc.; Rave Motion Pictures; Reading, Consolidated, Angelika Theatres; Warner Bros. International Cinemas; IMAX Corporation; etc.
- China: Beijing New Film Association; Broadway & Palace Cinemas; China Film Group; Dadi Media Group; Emperor Motion Picture; MCL Cinemas; Orange Sky Golden Harvest; Shanghai Film Group; Stellar Cinemas; Red Carpet; UA & Studio City Cinemas; Wanda Cinemas; etc.

- China: Beijing New Film Association; Bona Cinemas; Broadway & Palace Cinemas; China Film Group; Dadi Media; Emperor Motion Picture; MCL Cinemas; Orange Sky Golden Harvest; Shanghai Film Group; Stellar Cinemas; Red Carpet; Shimao Cinemas; UA & Studio City Cinemas; Wanda Cinemas; etc.
- South Asia: AHL, Hoyts Cinemas (Australia, NZ); Landmark Cinemas (Cambodia); Blitz Megaplex, XXI Group (Indonesia); Golden Screen Cinemas, MBO Cinemas, TGV Cinemas (Malaysia); Ayala, Gotesco, Robinsons, SM Cinemas (Philippines); Cathay Cinemas, Golden Village Cinemas, Shaw Cinemas (Singapore); BHD, Galaxy Studio, Megastar (Vietnam); etc.
- East Asia: Cineplex, Kadokawa Holdings, Tjoy Cinemas, Tokyu Cinemas UC Cinemas, Warner MyCal, (Japan); CJ CGV, Lotte Cinemas (Korea); Ambassador Theatres, Showtime Cinemas, SK Cineplex, Vieshow (Taiwan); etc.



